

& R

/, 1 * 8

ODQJXDJHV DQG

* RDOV

%\ WKH HQG RI WKL\
GHYHORSPHQW FKDG
FRPPXQLFDWLRLQ DQG
DERXW WKHVH TXHVWL
DELOLW\ WR WKLQN FUL
GLIIHULQJ RSLQLRQV

ORGHQ SHUVRQ WKHUH ZL\

5HTXLUHG ODWHULD OV

• \$QGHUVRQ HW DO

◦ K _____

5HVHWWLQJ WKH WHVW VVXGHQW ZLOO FOHDU
HW 6WXGHQW DUH FXUUHQW\ OLRJWHLG IRU WKLV VVXGHQW D OOOOWPo
LQWR 6WXGHQW 9LHZ

/HDYH 6WXGHQW 9

3OHDVH QRWH WKDW FODVV DWWHQGDQFH DQG LQYROYHPHQW
ZLOO EH IUHTXHQW LQ FODVV DFWLYLWLHV IRU ZKLFK \R
EHVW LQWHUHVW WR FRPH WR HYHU\ OHFWXUH 3DUWLFLSDWLRQ
\$VVHVVP

([DPV]

- 7KHUH DUH WKUHH LQ FODVV H[DPV ([DP ([D
• 7KHZH ZLOO FRQVLVW RI PXOWLQH FKRLFH DQG ILOO LQ WK
SURPSWV WKDW UHTXLUH D VHQWHQFH RU VR WR DQVZHU
FRPSRQHQWV WKH UHTXLUHG UHDGLQJV OHFWXUH QRWHV D
• 3OHDVH QRWH WKH SROLF\ IRU D PLVVHG H[DP D PLVVHG H[DP
DUH LOO RQ WKH GD\ RI WKH H[DP \RX KDYH LQ DRQJPHG\RX
FRPSOHWH WKH 6)8 VHOI GHFODUDWLRQ QRWH WR UHTXHVW
RI WKDW H[DP PD\ EH GLVWULEXWHG RQWR WKH UHPDLQLQJ P
DW WKH GLVFUHWLRQ RI WKH LQVWUXFWRU

+RPHZRUN

- 7KHUH DUH WKUHH KRPHZRUN DVVLJQPHQWV VXEPLWWHG RQ
• 7KH DVVLJQPHQWV ZLOO DVN \RX WR H[DPLQH VRPH RI WKH F
GHSWK ZD\ 7KLV PD\ WDNH WKH IRUP RI SHUVRQDO UHIOHFW
OLQJXLVWLF SUREOHPV
- 7KH KRPHZRUN DVVLJQPHQWV FDQ EH VXEPLWWHG DV D JURX

3DUWLFLSDWLRQ

- *UDGHG 3DUWLFLSDWLRQ
 - \$W WKH EHJLQQLQJ RI VRPH ZHHNV D JUDGHG SDUWLFLSDWLRQ DVVLJQPHQWV ZLOO EH GXH 7XHVGDI E\ FODVV RQ WKH IROORZLQJ ZHHNV ([DPSOHV RI ZHHNO\ SDUWLFLSDWLRQ DFWLYLWLHV FRXOG L

\$WWHQGDQFH ZLOO QRW EH WDNHQ DW HYHU\ OHFWXUH LC
IRU ZKLFK \RX ZLOO HDUQ SDUWLFLSDWLRQ SRLQWV 7KHU
HYHU\ OHFWXUH 3DUWLFLSDWLRQ ZRUN PD\ QRW EH VXEPL
◦ 3OHDVH QRWH WKDW \RX QHHG WR EH SUHVHQW LQ FODVV
,I \RX DUH LOO DQG XQDEOH WR FRPH WR FODVV DQG LI \R
DEVHQFH \RX FDQ HPDLOHRPH DQG GOVXEDPWLRQ IRUP

- , ZLOO QRW UHVS RQG WR HPDLO UHTXHVWV WR UHFRQVLGHU UHDVRQV
 - <RX DUH RQ SUREDWL RQ
 - <RX ZDQW WR JHW LQWR %XVLQHV V RU DQ\ RWKHU SURJUD
 - <RX ZRUNHG KDUG DQG WKLQN WKLV VKRXOG EH D IDFWRU
 - <RX GR QRW OLNH WKH JUDGH VFDOH
 -

- 6WXGHQWV UHTXLULQJ DFFRPPRGDWLRQV DV D UHVXOW RI D
\$FFHVVLEOH /HDUQLQJ FDODGPLQ#VIX FD
2XWVLGH \$VVLVWDQFH ZLWK :ULWWHQ :RUN
- <RXU ILUVW UHVRXUFH LQ WKH IDFH RI GLIILFXOW\ ZLWK FOD
.I \RX KLUH D WXWRU WR KHOS \RX SOHDVH IROORZ WKLV SU
ZHEVLWH ³,I D VWXGHQW KDV D WXWRU KHOS KLP KHU ZLWK
L WKH QDPH WHOHSKRQH QXPEHU DQG H PDLO DGGUHVV R
VXEPLWWHG WR WKH WXWRU LLL D FRS\ RI WKH FKDQJHV V

LQ \RXU VWXGHQW UHFRUG

- +HOSIXO SODJLDULVP WXWRULDO KDWDSVODEZQH WKEURXXKF6) & HO
LQWHJULW\ SODJLIDWWSP WZEWROWE DOX FD KHQS DFDGHPLF LQWHJ

& RXUVH RXWOLQH

:HHN	'DWH	7RSLF	5HDGLQJ
	6HSW	, QWURGXFWLRQV • & RXUVH H[SHFWDWLRQV • /LQJXLVWLFV DV D VFLHQFHFLHQFH	• & KDSWHU (VVHQWLQD/LQJXLVWLFQ ODQJXDJDH DQG ODQJXDJDH
	6HSW	8QGHUVWDQGLQJ KXPDQ ODQJXDJDH • 2ULJLQ RI VSHHFK 6SHFLDO 1RWHDZD\ VR WKHUHZLOO EH QR FODVV , ZLOO XSORDG OHFWXUH YLGHRV	• +ROGHQ 7KH RULJLQ RVSHH&DQYDV ODQJXDJDH
	6HSW)HDWXUHV RI KXPDQ ODQJXDJDH • \$QLPDO FRPPXQLFDWLRQ• YWDNOHQJXDJDH • 'LIIHUUHQFHV DQG VLPLODULWLHV IRXQG LQ KXPDQ ODQJXDJDH	• 'REURYROVN\$QLPDO FRPPXQLFDWLRQ• YWDNOHQJXDJDH ODULWLHV IRXQG LQ

& R X U V H 6 X P P D U \

'D W H

'H W D L O V

: H G 6 H S

✉ : H H N , Q F O D V V _ S D U W L F L S D W L R Q
K W W S V F D Q Y D V V I X E D F R X U V H V
D V V L J Q P H Q W V

'D W H

'H W D L O V

7 X H 6 H S

'X