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OECD SUBMISSION TO THE UK LOW PAY MISSION

# ORGANISATION FOR ECONOMIC CO-OPERATION AND DEVELOPMENT

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# DIRECTORATE FOR EDUCATION, EMPLOYMENT, LABOUR AND SOCIAL AFFAIRS

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# FOREWORD/AVANT-PROPOS

The Government of the United Kingdom has announced its intention to introduce legislation for establishing a National Minimum Wage and has appointed an independent Low Pay Commission to make recommendations on the level at which the National Minimum Wage may be set. To assist it in making its recommendations, the Low Pay Commission invited the OECD to submit written evidence. The OECD's submission, which is re-printed herewith, was based on both past and on-going work in the Directorate for Education, Employment, Labour and Social Affairs and the Economics Department.

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Le gouvernement du Royaume-Uni a annoncé qu'il a l'intention de présenter un projet de loi dans le but d'établir un salaire minimum national et a nommé une commission indépendante des bas salaires qui doit faire des propositions sur le niveau éventuel du salaire minimum national. Afin de la conseiller dans la rédaction de ses recommandations, la commission des bas salaires a invité l'OCDE à soumettre une proposition écrite. La proposition de l'OCDE, qui se trouve ci-après, est basée sur des travaux terminés ou en cours à la Direction de l'éducation, de l'emploi, du travail et des affaires sociales et au Département des affaires économiques.

## **KEY POINTS**

- Statutory minimum wages exist in the majority of OECD countries. 17 OECD countries have a national or statutory minimum wage, while in some others there may, in practice, be effective minimum wages because collective bargaining has widespread coverage or the results of collective bargaining are administratively extended to non-organised firms and workers.
- But key features of statutory minimum wages differ across countries

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#### A. Introduction

This submission provides a brief factual survey of statutory minimum wage systems in OECD countries (Section B) as well as a summary of recommendations concerning minimum wages which have been presented in the OECD *Jobs Study* and recent OECD Economic Surveys (Section C). This is followed by a discussion of the factors which should be considered when reviewing the likely effects of statutory minimum wages on employment and unemployment (Section D), and on low pay and poverty (Section E). It is based on recent empirical evidence from OECD countries and, whenever possible, discusses the relevance of the different factors characterising minimum wage for the UK context. The need for further research is discussed in Section F.

# B. Minimum-wage systems in OECD countries

The description of minimum-wage systems in this section has been derived from a number of sources, including national submissions in response to an OECD questionnaire. However, it should be noted that the information presented has not yet been verified for factual accuracy by the relevant national authorities.

# Arrangements for setting minimum wages

The majority of OECD countries have some form of minimum wage-setting arrangements in place in accordance with one or several of the ILO conventions concerning minimum wages. In 15 OECD countries, minimum wages are set by the government unilaterally or following recommendations by a tripartite body (Table 1). Belgium and Greece have a hybrid system in which the minimum wage is set through a national agreement between the social partners, but is legally binding in all sectors (the private sector only in Greece). Most countries opt to set a single national minimum rate, although there is regional variation in minimum wage rates in Canada, Japan, Mexico and the United States.

In a number of other countries, collective agreements at the national or sectoral level set effective minimum wages for unionised workers and, in some cases, such agreements are administratively extended to cover whole sectors of activities. However, the description here covers only those countries with a statutory or national minimum which cuts across all sectors<sup>1</sup>.

<sup>1.</sup> It includes those countries where statutory minimu wages vary by region but nevertheless apply to all sectors in each region.

Table 1. Summary of minimum wage systems in OECD countries with a national minimum

| Country        | Name and type of determination Employees excluded   | Employees excluded  | Rates for younger employees (age and % of adult minimum)                                  | Indexation or "uprating" procedures   | Other remarks   |
|----------------|---|---|---|---|---|
| Belgium        | The minimum monthly wage Public sector workers, garantie du revenu minimum apprentices, trainees and mensuel moyen (RMMMG) is workers in sheltered workshops, set by a national collective agreement. | Public sector workers, apprentices, trainees and workers in sheltered workshops.  | 20, 94%; 19, 88%; 18, 82%;<br>17, 76%; and under 17, 70%.                                 | RMMMG, like all pay, is indexed to consumer prices. It is also increased when the central agreement is renegotiated, usually every two years. | Since 1991, additional steps to the RMMMG have been added for adult workers with more than 6 or 12 months tenure.                             |
| Canada         | Statutory minimum hourly wages are set at both the Federal and provincial levels.   | Certain groups of agricultural, hunting and fishing workers under provincial regulations.   | Lower Federal and provincial rates for the under 17 and, in some provinces, the under 18. | No automatic indexation for general price Since July 1996, the Federal rate or wage inflation.  each province and territory.                  | Since July 1996, the Federal rate has been aligned with the rate in each province and territory.  |
| Czech Republic | A basic minimum wage and Minimum Wage Tariffs (MWTs), on an hourly and monthly basis, are set by statute.   | MWTs only apply to employees not covered by collective agreements. Public sector pay levels are set separately by the government. |   | No automatic indexation for general price or wage inflation.  | Lower rates than the basic minimum are set for disabled employees.  MWTs vary according to complexity, responsibility and physical difficulty |

There is substantial variation across countries in terms of groups of workers who are not covered by minimum wages and in the treatment of apprentices and younger workers. Disabled workers are often not covered or come under the scope of separate regulations. In some cases, public servants are also not covered (France, Greece and Luxembourg). In several, mainly European, countries, younger workers are only entitled to a reduced adult rate. In the Netherlands and Belgium, the lower age limit for the adult rate is 23 and 21 years of age, respectively; in other countries, the reduced minimum wage applies below ages 18 or 19. In a few countries, experienced and/or qualified workers are entitled to higher minima than the basic rate. There is also some variation in the minimum wage according to marital and family status in Greece and Luxembourg.

Countries also differ in how the minimum wage is initially set, its subsequent "uprating" and in whether it is automatically indexed or not for inflation. Minimum wages are set on either an hourly, daily, weekly or monthly basis, although usually there is provision for some standard number of working hours in order to convert the minimum from one basis to the other. Only Belgium, France and Luxembourg appear to automatically index their statutory minimum wage for price inflation, while in France, Greece, Japan, Portugal and Spain, both price and wage movements are either explicitly or implicitly taken into consideration in annual reviews of the minimum rate. In a few countries, other economic criteria such as the impact on employment and unemployment and on competitiveness are explicitly taken into account in annual or biennial reviews of the minimum wage (Luxembourg, New Zealand, Portugal and Spain). Tripartite minimum wage bodies or councils have a consultative role in a number of countries (France, Japan, Korea, Portugal and Spain).

There are many other aspects of the determination of minimum wages in which there are also substantial differences across countries, e.g. with respect to special provisions for taking into account non-standard hours of work, such as overtime and part-time work, and for the treatment of other supplements to basic pay.

## International comparisons of minimum wages

Minimum wages are often compared both within and across countries in relative terms, i.e. relative to some measure of average wages. This provides some indication of how many workers are likely to be affected by the minimum wage. However, even within a country this ratio can vary substantially depending on how both the numerator (minimum wage) and denominator (average wage) are

Table 2. Minimum wages in US\$ and relative to average wages in selected OECD countries, 1997

|                 | Minimum wages     | Minimum wages as a percentage of:     |   |      |      |
|-----------------|-------------------|---------------------------------------|---|------|------|
|                 |                   | Mean hourly pay of manual             | Median earnings of full-time workers <sup>4</sup> |      |      |
|                 | per hour in US\$2 | workers in manufacturing <sup>3</sup> | All   | Men  | Wome |
| Belgium         | 7.30              | 60.6                                  | 68.4  | 65.9 | 74.3 |
| Canada          | 4.65              | 38.5                                  | 39.1  | 33.6 | 47.3 |
| Czech Republic  | 0.43              |                                       | 22.7  | 20.7 | 26.3 |
| France          | 6.82              | 71.2                                  | 57.3  | 55.2 | 63.3 |
| Greece          | 2.85              | 52.3                                  |   |      |      |
| Hungary         | 0.46              |                                       | 38.1  |      |      |
| Japan           | 5.11              | 45.3                                  | 42.2  | 36.1 | 57.4 |
| Korea           | 1.57              | 33.7                                  | 23.9  | 20.7 | 36.5 |
| Luxembourg      | 7.95              | 55.1                                  |   |      |      |
| Mexico          | 0.38              | 27.2                                  |   |      |      |
| Netherlands     | 7.00              | 59.0                                  | 48.8  | 46.5 | 60.5 |
| New Zealand     | 4.83              | 52.4                                  | 45.9  | 41.6 | 51.1 |
| Portugal        | 1.90              | 67.3                                  |   |      |      |
| Spain           | 2.65              | 40.3                                  | 27.3  | 25.4 | 35.7 |
| United States   | 5.15              | 39.3                                  | 41.3  | 36.0 | 48.1 |
| Memorandum ite  |                   |                                       |   |      |      |
| United Kingdom, | •                 |                                       |   |      |      |
| hourly minimum  |                   | 40 =                                  |   | o =  | 40.5 |
| £3.00           | 4.91              | 42.7                                  | 38.5  | 34.7 | 46.8 |
| £3.50           | 5.73              | 49.9                                  | 45.0  | 40.4 | 54.6 |
| £4.00           | 6.55              | 57.0                                  | 51.4  | 46.2 | 62.4 |
| £4.50           | 7.36              | 64.1                                  | 57.8  | 52.0 | 70.2 |
| £5.00           | 8.18              | 71.2                                  | 64.2  | 57.8 | 78.0 |

- 1. The data for 1997 for hourly pay of manual workers and median earnings of all full-time workers are estimates based on extrapolating data for earlier years in line with other indicators of average earnings growth. All earnings data are gross of employee social security contributions. For Greece, Hungary, Japan, Luxembourg and Portugal the data refer to 1996.
- 2. Converted using the average exchange rate for each country in the second quarter of 1997.
- 3. Hourly pay for time worked only, i.e. excluding sick pay, holiday pay and other bonuses and supplements. For Korea, Mexico, Portugal and Spain, hourly pay for time worked has been estimated from data on total direct pay (i.e. including sick pay, etc.) by assuming that the ratio between the two earnings measures is the same as for: Japan, in the case of Korea; the United States, in the case of Mexico; and Italy, in the case of Portugal and Spain.
- 4. For the UK, the data refer to total weekly earnings of full-time workers on adult rates of pay and whose pay was not affected by absence and it is assumed that a minimum-wage worker is paid for a 40 hour week.

#### Sources:

Minimum wages: OECD Minimum Wage Database; hourly pay of manual workers in manufacturing: US Bureau of Labor Statistics, *International Comparisons of Hourly Compensation Costs for Production Workers in Manufacturing, 1975-1996*; and median earnings for full-time workers: OECD Distribution of Earnings Database (see Chapter 3, OECD *Employment Outlook*, 1996, for further details).

• In Table 2, the ratio of the minimum to the various average and median measures has also been computed for the United Kingdom, based on different hourly rates which span the range that have been proposed by various bodies. The ratios appear to lie within the existing range observed in other OECD countries: at the low end, it would be close to North American levels; and, at the high end, it would be closer to the higher minimum-wage European countries of Belgium and France.

Despite the potential impact of statutory minima on employment and unemployment, relatively little comparative information is currently available on the *incidence* of employment at minimum wages. Moreover, it is difficult to make direct international comparisons in this area because of country differences in the way the incidence of minimum-wage work is measured and in the groups of workers covered by the statutory minimum. From the limited information available, there appears to be a fairly consistent and positive relationship both across and within countries over time between the level of minimum wages relative to average wages and the proportion of workers earning the minimum or less. In the United States, 5.3 per cent of workers paid at hourly rates were earning at or less than the Federal minimum in 1995. In France, 11 per cent of employees in the private and semi-private sector, excluding agriculture, were receiving wages at the level of the SMIC in July 1996.

The incidence of minimum-wage work tends to be highest amongst younger and female workers. It also tends to be much higher than average in certain service sectors such as retailing and hotels and restaurants and in smaller firms. In fact, apart from differences in the overall incidence, the profile of minimum-wage workers corresponds quite closely to the profile for low-paid workers which was reported in the 1996 OECD *Employment Outlook* (Chapter 3, Table 3.5)<sup>2</sup>.

• The profile of low-paid workers in the United Kingdom is similar to most other OECD countries. However, the risk of low pay for older workers and, to a lesser extent, women is somewhat higher relative to the average for all workers than in most other countries.

# Developments over time in statutory minimum wages in OECD countries

For a subset of OECD countries for which time-series data are available, the ratio of minimum wages to average wages is plotted in Chart 1. In many countries, this ratio has declined over the past 10 years, particularly so in Mexico. The ratio has risen somewhat from a low level in Canada in recent years. It has remained stable in France, where it has been boosted by the occasional "coup de pouce" over and above the rise in inflation. In some countries, such as the United States and, more recently, the Netherlands, the ratio has declined because the minimum wage has been fixed in nominal terms and only adjusted irregularly. In Belgium, Portugal and Spain, minimum wages have been adjusted regularly in line with price inflation but, given rising real wages, have fallen behind the growth in average wages.

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<sup>2.</sup> Low-paid workers were defined in the *Employment Outlook* as all full-time workers earning less than two-thirds of full-time median earnings. Both countries with and without statutory minimum wages were covered by the study.

Belgium: Minimum adult monthly wage divided by monthly equivalent of average hourly earnings of manual workers in industry.

 ${\it Canada:}\ \ Weighted\ average\ of\ provincial\ minimum\ hourly\ wage\ divided\ by\ average\ hourly\ earnings\ in\ all\ industries.$ 

France: Net minimum hourly wage divided by hourly equivalent of average annual net earnings of all full-time employees in the private and semi-public sectors.

Greece: Minimum daily wage for an unqualified single worker divided by daily equivalent of average hourly earnings of manual workers in manufacturing.

Japan: Hourly minimum wage (average for 47 prefectures) divided by average hourly scheduled earnings for all full-time workers.

Mexico:

The setting of statutory minimum wages with respect to younger workers has changed in the course of the 1990s in two countries: in Spain, the separate rate for workers aged under 17 was adjusted upwards to be the same as the rate for workers aged 17; and, in New Zealand, a separate youth minimum wage (60 per cent of the adult minimum) was introduced for workers aged between 15 and 19.

# C. Minimum wages in OECD countries: policy recommendations

The 1994 OECD *Jobs Study* argued that wages have an important allocative role to play in labour markets by providing signals to workers and firms about potential job, employment and production opportunities. Hence, there is a need for policies to encourage wage flexibility in both the public and private sectors and, in countries where the scope for increasing flexibility is limited, but labour costs for some groups of workers are thought to be excessive, to reduce non-wage labour costs. If the wage floor set by statutory minimum wages is too high, this may have detrimental effects on employment, especially among young people. At the same time, it was acknowledged that there are concerns about growing wage inequality and in-work poverty and that countries differed in their degree of acceptance of inequality in wages and incomes. Nevertheless, in the current context of high and persistent unemployment in many countries, it was suggested that more weight be given to the market-clearing role of wages, while pursuing equity objectives through other instruments. Moreover, the greatest concerns about in-work poverty often relate to adults, particularly those with family responsibilities. Many young workers gain useful experience in low-wage jobs and then subsequently move up the ladder into higher-paying jobs. Therefore, as part of a wide-ranging package of reforms in taxation, social policy, competition policy, collective bargaining and other fields, the following recommendation was put forward:

- "Reassess the role of statutory minimum wages as an instrument to achieve redistributive goals, and switch to more direct instruments. If it is judged desirable to maintain a legal minimum wage as part of an anti-poverty strategy, consider minimising its adverse employment effects, including by:
  - Indexing it to prices, rather than average earnings;

\_

circumstances, it may be difficult to implement a reduction in the SMIC. Therefore, France was recommended to consider the introduction of employment-conditional benefits to support the incomes of low-paid workers and to continue lowering employer social security contributions on low wages.

- In *Belgium*, the guaranteed minimum monthly income (*revenu minimum mensuel moyen garanti*) which, in many respects, is equivalent to a binding legal minimum wage, is differentiated by age for workers under 21 and also by seniority in the enterprise. The EDRC recommended that the administrative extension of the minimum wage should be relaxed and that exemptions should be introduced for various groups, including older persons, youth and the long-term unemployed. Belgium was also recommended to lower further employer social security contributions on low wages.
- In *Finland*, the setting of a minimum wage is part of each wage agreement negotiated at the industry level, which is subject to administrative extension to non-organised workers and employees in firms with more than 50 per cent union coverage. The EDRC recommended abolishing sectoral negotiations of minimum wages and administrative extensions, and replacing them with a low universal minimum wage.
- In *Luxembourg*, there is a statutory minimum wage which is fully indexed and reviewed at least every two years. The EDRC recommended that the minimum be reduced relative to the average, perhaps by stopping full indexation and biennial revenues.
- Canada and Greece have been encouraged to allow special minimum wages for young

A minimum wage may price low-productivity workers out of jobs. In a competitive labour market, any increase in the wage of low-productivity workers above the market-clearing level will lead to lower equilibrium employment. Relaxing the assumption of a competitive labour market leads to less clear-cut results. For example, in the presence of employer power in the labour market (i.e. workers being paid less than their marginal product), the introduction of a minimum wage (up to the marginal product of labour) may actually lead to a higher equilibrium employment<sup>3</sup>. The question then becomes: how plausible is the assumption of monopsony? Recent studies suggest that a certain degree of monopsony may exist in any case where individual firms face an upward sloping labour supply (Boal and Ransom, 1997)<sup>4</sup>. However, at the aggregate level, empirical evidence suggests a steeply sloped or simply vertical (i.e. perfectly inelastic) labour supply and, thus, increases in the minimum wage may show up in higher wages with either little or negative effects on overall employment.

The introduction of a minimum wage may increase the supply of labour with possible

#### Box 1. Empirical studies of minimum-wage effects on employment in the United States and France

There is a considerable literature on the effects of statutory minimum wages on the labour market, especially with reference to the United States and France. Both countries have minimum wages, but their levels differ markedly. In the United States, the hourly (Federal) minimum wage is about 40 per cent of the average hourly wage of manual workers in manufacturing, while in France it is around 70 per cent (Table 2).

#### United States

Until the late 1980s, there seemed to be a clear consensus from empirical studies on the United States: the minimum wage had a negative (albeit modest) impact on employment, while the effects on youth employment were somewhat more

There is a case for differentiating the minimum wage by age. As noted in Section B, several countries grade their minimum wage by age<sup>6</sup> on the argument that a high minimum wage for teenagers and inexperienced young workers may negatively affect their employment opportunities. Indeed, while the empirical literature tends to disagree about the overall employment effects of the minimum wage, many studies do confirm that a high minimum wage has detrimental effects on youth employment. Moreover, distributional arguments in favour of a minimum wage may be less relevant in the case of young workers since low-paid jobs for many of them are often a stepping stone into better ones in the future<sup>7</sup>.

Empirical evidence suggests that changes in the grading of the minimum wage by age have produced significant impacts on youth employment and unemployment. In the Netherlands, where the negotiated youth minimum wage tended to fall behind both the negotiated minimum wage for adults and the average wage in the past decade<sup>8</sup>, there is some evidence of an increase in youth employment<sup>9</sup>. Evidence from Canada comparing youth unemployment across two contiguous provinces with fairly similar adult unemployment (Ontario and Quebec) also suggests a positive correlation between youth unemployment rates and the level of the minimum wage (OECD, 1996a). Evidence for New Zealand confirms a strong impact of the minimum wage on youth employment: a 10 per cent increase in the minimum wage was associated with a fall in the employment of young workers (aged 20-24) of about 3.5 per cent, while the absence of the minimum wage for teenagers (until 1994) was found to have beneficial effects on their employment opportunities (OECD, 1996c).

High minimum wages may also affect the incentives for education among young people. While

1990. As a consequence, it has been estimated that the employment rate of teenagers dropped significantly, while that of young workers (20-24 years of age) rose (Dolado et al., 1996). In France, it

# Box 2. Empirical studies of the impact of minimum wages on low pay and poverty

Impact on low pay

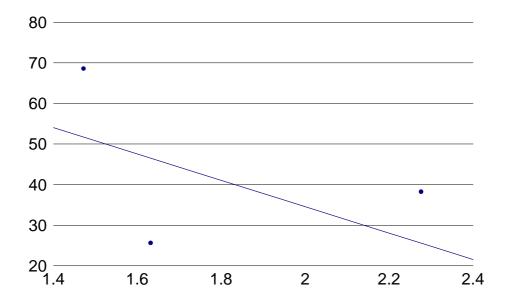
DiNardo *et al.* (1996) have suggested that declines in the Federal minimum wage relative to average wages accounted for a substantial proportion (around one-third) of the rise in male earnings inequality in the United States over the 1980s. Card and Kreuger (1995) estimate that the 1990 and 1991 increases in the Federal minimum may have subsequently accounted for a reversal of around 30 per cent of this rise in inequality. For the United Kingdom, Dickens *et al.* (1994) suggest that the Wage Councils, prior to their abolition in 1993, did have an equalising impact on the earnings distribution. For the period 1976 to 1990, they regress changes in minimum wages set by the Councils on changes in wages at each decile in the earnings distribution and find that the impact of minimum wage increases is strongest at the lowest earnings levels and insignificantly different from zero for the median and higher deciles.

Impact on family incomes and poverty

Several studies have concluded that minimum wages do have an equalising effect on the incomes of working households, i.e. households with at least one member working. Card and Kreuger (1995) report on the characteristics of low-paid US workers affected by the 1990 and 1991 increases in the US Federal minimum wage rate. They find that this group is over three times more likely to be living in poverty than all workers and that lower-income families received a disproportionate share of the earnings gains arising from the minimum-wage increase. Bernstein and Schmitt (1997) report similar findings with respect to the 1996 rise in the US Federal minimum. For the United Kingdom, Gosling (1996) has simulated the effect of a national minimum wage on net disposable income of working households (actually tax reporting units). She finds that, while income gains are spread throughout the income distribution, they tend to be concentrated in the poorest families. Machin and Manning (1996) also find that low-paid workers in Britain are concentrated in poorer working households. In 1992, around one-quarter of workers paid at or less than £4 come from the poorest 10 per cent of worker households.

The evidence is weaker for a positive effect of minimum wages on poverty rates among all households, including those with no member in work. Using changes in poverty rates at the state level, Card and Kreuger (1995) do not find any significant impact of changes in minimum wages on poverty. Neumark and Wascher (1997) use matched March CPS surveys and state-level changes in minimum wages and suggest that, over a one-to-two year period, minimum wage increases are associated with a higher probability of both exits from and entries into poverty. However, most of this redistribution of income appears to occur *among* low-income families. For the United Kingdom, Gosling (1996) reports that when *all* families are taken into consideration, including those with no wage and salary income, then the introduction of a national minimum, at even relatively high levels, would result in a very small reduction in the overall poverty rate.

Across OECD countries with statutory or national minimum wages, there appears to be a negative association between the level of minimum wages relative to median earnings of full-time workers and the incidence of low pay: countries with a relatively low (high) minimum wage tend to have a high (low) incidence of low pay (Chart 2, Panel A). More generally, high relative minima appear to result in some compression of the bottom half of the earnings distribution (Chart 2, Panel B). Clearly, other factors will also be important in determining how close is the match between the level of the minimum wage and the incidence of low pay. If there is high collective bargaining coverage and the minima set in these agreements are higher than the statutory minimum wage, it is conceivable that even a low level of the statutory minimum might be associated with a low incidence of low pay. Conversely, a relatively high minimum wage may be associated with a high incidence of low pay because of noncompliance.



# Impact on poverty

The impact of minimum wages is likely to be larger on income inequality amongst working families than on overall poverty rates. Several studies in the United States and the United Kingdom (see Box 2) suggest that minimum wages can have a substantial equalising effect on the income distribution of working households, i.e. household with at least one member in paid employment. However, the impact of statutory minimum wages on reducing poverty tends to be less clear. As noted above, this is because a significant proportion of low-paid workers may be living in relatively well-off families and, conversely, a substantial proportion of poor families may have no working adults.

• In the United Kingdom, poverty seems to be most prevalent in families with long-term unemployed and among non-working lone parents (Freeman, 1996).

#### Interactions with tax/benefit system

The role of a minimum wage should be seen in the context of other policies aimed at poverty alleviation. There are a range of traditional social assistance measures which are used to support poor individuals and their families<sup>11</sup>. Moreover, there are several alternative instruments which countries use to bolster the demand for low-skilled workers and their earnings from employment. Payroll tax reductions on low wages are an instrument used in France, Belgium, the Netherlands and Ireland to reduce non-wage labour costs and stimulate the employment of low-productivity workers<sup>12</sup>. At the same time, other countries have employment-conditional benefits and tax credits to simultaneously encourage employment and support the low paid<sup>13</sup>. These means-tested in-work benefits are likely to interact closely

- A minimum wage will interact with Family Credit, Housing Benefit and Council Tax Benefit. It is likely that part of the gains arising from the wage increase for the low paid will be offset by reductions in these benefits<sup>14</sup>.
- Beneficiaries of Family Credit, on the one hand, and of the minimum wage, on the other hand, may be different and the distributional and efficiency effects of the joint operation of the two schemes need to be considered. As in most OECD countries, means-tested in-work benefits in the United Kingdom are characterised by high effective marginal tax rates (METRs) in the phase-out range that reduce the reward for increased work hours and efforts<sup>15</sup>. In this context, the introduction of a minimum wage may push certain low-paid workers outside the phase-out range, reducing METRs and producing efficiency effects (Freeman, 1996). In addition, the fact that a minimum wage will take some people off the family credit scheme may raise incentives for their spouses to enter the labour market, since this will not produce a reduction in benefit entitlement.
- Moreover, in-work benefits in the United Kingdom may have led to lower wages at the bottom of the wage scale, depending on supply and demand elasticities. A minimum wage may limit the extent of such shifting. However, the 1996 OECD *Employment Outlook* reports evidence for the United Kingdom (Callender *et al.*, 1994) suggesting that employers have not deliberately manipulated wages or hours of work so as to shift wage costs onto the public purse. This suggests that shifting may be limited under the current system.
- The financial burden of different schemes to support low-productivity workers falls on different groups. In the case of in-work benefits or payroll-tax reductions, it is the taxpayer who faces the burden. Depending on supply and demand elasticities in low-pay sectors, the immediate burden of a minimum wage will be shared between the employers of low-paid workers and the purchasers of their goods and services.

Minimum wages, by establishing effective wage floors, may alter the effects of other policies affecting the labour market. A range of such interaction effects were identified in the context of reviewing individual countries' progress in implementing the OECD Jobs Strategy (OECD, 1997b). One example has already been quoted, that of preventing in-work benefits from putting downward pressure on low wages. At the same time, a high minimum wage would, by compressing the wage distribution, tend to make such benefits costly. Moreover, higher social security contributions would be fully reflected in labour costs for workers paid at the minimum wage, whereas some backward shifting into lower wages may take place for workers above the minimum. Similarly, minimum wages may prevent the costs of job protection legislation from being shifted into wages.

15. As reported in the 1996 OECD *Employment Outlook*, empirical evidence suggests that the reduction in the minimum number of hours required to be eligible for Family Credit (from 24 to 16 hours per week) in 1992 might have pushed some 3.5 per cent of lone parents to reduce their hours worked from above the old ceiling to between 16 and 24 hours. At the same time, however, the reform of the hours rule in the UK has stimulated labour force participation of a significant number of lone parents. The net effect in terms of the aggregate number of hours worked was, therefore, limited, but hours of work were shared by a relatively larger workforce.

<sup>14.</sup> Estimates by Sutherland (1995) suggest that, for workers with dependent children, a very high proportion of the gain from a minimum wage would be paid back in the form of reduced benefits from Family Credit, higher income tax and national insurance payments.

F. Further OECD work on minimum wages

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